

## Country Manager Germany (m/w/d)

Leipzig/Berlin/München/remote

### About Solar Provider Group

Solar Provider Group is a leading company in renewable energy, dedicated to providing innovative and sustainable solar solutions. Our goal is to expand our presence by developing and managing high-impact solar projects.

### Role Overview

We are seeking a dynamic Country Manager for Germany. This role involves overseeing operations, strategy, and growth within the country. It requires strong business development skills, management expertise, and the ability to work independently. The position is remote, but frequent visits to our Leipzig office are expected, with some international travel.

### Duties and Responsibilities

- **Strategic Planning:** Develop and execute strategies specific to ground mount solar projects, ensuring alignment with company goals. Conduct thorough market research to understand the local solar energy landscape and adapt global strategies to local market needs and regulatory environments.
- **Business Development:** Focus on the growth of the solar project pipeline, Build and maintain strong relationships with key stakeholders, including landowners, developers, local governments, and other entities involved in solar energy development. Leverage a proven network of potential buyers and investors to support the growth of solar projects.
- **Leadership:** Lead and mentor local teams, fostering a culture of collaboration and high performance in the solar industry. Set clear performance goals and provide guidance to ensure team success. Recruit and develop top talent in the solar sector, ensuring the right mix of skills and experience for successful project execution.
- **Financial Management:** Oversee the financial performance of solar projects, ensuring adherence to budgets and monitoring spending. Drive financial efficiency by optimizing project costs and identifying opportunities to maximize returns on investment. Collaborate with finance teams to ensure financial goals are met for ground mount solar projects.
- **Operational Oversight:** Ensure the smooth execution of ground mount solar projects from conception to completion. Oversee operations to maintain high standards of quality, efficiency, and safety. Manage relationships with contractors, suppliers, and other partners to ensure timely delivery and successful project outcomes.
- **Compliance:** Ensure all projects comply with local regulations, environmental standards, and grid connection requirements. Stay up to date with changes in solar industry regulations and ensure adherence to relevant policies. Proactively manage risks related to legal and regulatory issues, ensuring projects remain on track.
- **Reporting:** Provide regular updates to senior management on the status of the solar project pipeline, financial performance, and key milestones. Maintain open and transparent communication with stakeholders, ensuring that all parties are informed of project progress and challenges.
- **Partnerships:** Actively pursue new business opportunities, including joint ventures, collaborations, and partnerships within the solar energy sector. Represent the company at industry events, conferences, and meetings to build relationships and identify new opportunities for growth in the ground mount solar market.

## Qualifications

- **Education:** Master's degree in business administration, Renewable Energy, or a related field.
- **Experience:** Proven experience in the solar energy sector, with a focus on ground mount solar projects. Demonstrated success in developing and managing a pipeline of solar projects, including land acquisition and sales. Strong track record of cultivating relationships with potential buyers and investors.
- **Skills:** Excellent leadership and strategic planning capabilities. Strong negotiation and communication skills, fluency in both German and English is required. Deep understanding of solar energy markets, real estate development, and the regulatory environment. Ability to leverage a strong network of industry contacts to drive project success.
- **Attributes:** Knowledge of German culture and business practices. Adaptability and resilience in a dynamic industry. Strong ethical standards, with a commitment to delivering projects that are environmentally responsible and financially viable.

This role is ideal for someone with a strong background in solar energy development, particularly in ground mount solar projects, who is looking to lead a dynamic team and drive strategic growth in a fast-paced industry.

## What We Offer

- Competitive salary and benefits package.
- Opportunity to work on high-profile and impactful projects.
- A collaborative and innovative work environment.

## Contact Us

We look forward to receiving your application at [jobs@solarprovidergroup.com](mailto:jobs@solarprovidergroup.com)

We value reflecting the diversity of Germany in our team. Therefore, we welcome applications regardless of gender, nationality, ethnic origin, religion or belief, disability, age, sexual orientation, and identity.